

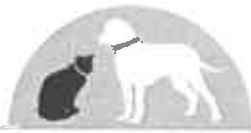
KENDALL COUNTY
ANIMAL CONTROL

**County Office Building
County Board Room 210, 111 W. Fox Street; Yorkville IL
Wednesday, August 29, 2018 – 8:30a.m.**

A G E N D A

- 1. Call to Order**
- 2. Roll Call:** Elizabeth Flowers (Chair), Lynn Cullick (Vice Chair), Matt Kellogg, Matthew Prochaska, John Purcell
- 3. Approval of Agenda**
- 4. Approval of Minutes from July 25, 2018**
- 5. Monthly Reports**
 - Census Log
 - Bite Report
 - Operations Report
 - Accounting Report
- 6. Old Business**
- 7. New Business**
 - *Discussion of Migrating to Shelter Pro Software to Replace Quickbooks and Petpoint shelter Management Software*
 - *Discussion and Recommendation for Half Price Cat Adoption Special*
 - *Discussion of Part-Time Starting Hourly Wage*
- 8. Public Comment**
- 9. Executive Session for the purpose of the review of discussion of minutes of meetings lawfully closed under the Open Meetings Act, whether for purposes of approval by the body of the minutes or semi-annual review of the minutes as mandated by Section 2.06, 5ILCS 120-2**
- 10. Action Items for County Board**
- 11. Adjournment**

If special accommodations or arrangements are needed to attend this County meeting, please contact the Administration Department at 630- 553-4171, a minimum of 24-hours prior to the meeting time



**KENDALL COUNTY
ANIMAL CONTROL**

Wednesday, July 25, 2018 at 8:30AM

MEETING MINUTES

Call to Order – The meeting was called to order by Committee Chair Elizabeth Flowers at 8:34a.m.

Roll Call

Attendee	Status	Arrived	Left Meeting
Lynn Cullick	Here		
Elizabeth Flowers	Present		
Matt Kellogg	ABSENT		
Matthew Prochaska	Here		
John Purcell	ABSENT		

With three members present, a quorum was established to conduct committee business.

Others present: Laura Pawson

Approval of Agenda – Motion made by Member Cullick to approve the agenda, second by Member Prochaska. **With members in agreement, the motion carried by a vote of 4-0.**

Approval of Minutes – Motion made by Member Prochaska to approve the minutes from May 23, 2018, second by Member Cullick. **With four members in agreement, the minutes were approved by a 4-0 vote.**

Monthly Report – Laura Pawson reviewed the census report with the committee. Written report provided.

MAY

Available Dogs for Adoption: 3

Available Cats for Adoption: 7

Bite Report – Total: 29 (2 cats, 27 dogs)

Events/News

Pet Supplies Plus Adoption Event
Tuesday, August 14 Volunteer Orientation
Weekly “Pet of the Week” ad in Shaw Media Newspaper

JUNE

Available Dogs for Adoption: 3

Available Cats for Adoption: 7

Bite Report – Total: 18 (1 cat, 17 dogs)

Visitors viewing animals - 76

Operations Report – Written report provided. Ms. Pawson reported the liability waiver system is working well. Ms. Pawson also reported that they are again short-handed due to an employee returning to college. The committee suggested posting the ad in local colleges and veterinary schools as a paid internship.

Ms. Pawson also reported on a new Rabies Certificate software program “Shelter Manager” that she is testing that could replace PetPoint, the current system they are using. Pawson is researching various vendors for microchips, scanners, etc. and working with Technology Services on other options.

Accounting Report - Written report provided. Ms. Pawson reported that Rabies Tag sales are increasing, and one of the Kennel Techs has concentrated on sending out reminder letters to citizens which has helped in keeping animals current with tags.

Ms. Pawson stated that donations normally increase toward the end of the year, and so she anticipates that will continue this year. Ms. Pawson also stated that they did go over on the training budget line due to her required training at Waubensee.

Old Business

Discussion on Animal Control Office Trailer – Discussion on maintenance of the trailer, that the leasing company pays for all maintenance for the trailer while leased, but the County would be responsible for all maintenance and repairs if the trailer was purchased. **The committee was in agreement that Jim Smiley and Scott Koepfel needed to provide additional information at the August meeting.**

New Business

Approval of one (1) Pet Microchip Scanner for the Kendall County Sheriff’s Office – Ms. Pawson reported that scanners range in price from \$300 - \$600. Ms. Pawson stated she could get two scanners free with a “package deal”. Member Cullick made a motion to approve the purchase of up to three scanners for the Sheriff’s Office use as needed, second by Member Flowers. **With three members voting aye, the motion carried by a vote of 3-0.**

Executive Session – Not needed

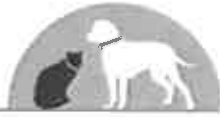
Action Items for the County Board - None

Public Comment – None

Adjournment – Member Prochaska made a motion to adjourn the meeting, second to the motion by Member Cullick. **With three members present in agreement, the meeting was adjourned at 9:02a.m.**

Respectfully Submitted,

Valarie McClain,
Administrative Assistant & Recording Clerk



**KENDALL COUNTY
ANIMAL CONTROL**

**August 28, 2018
Kendall County Animal Control Census**

July Visitors AM: 31
July Visitors PM: 54

Total: 85

July 2018 Dog

Dog Intakes: 37
Dogs Adopted: 2
Reclaimed: 31
Transferred: 1
Euthanized: 0

July 2018 Cat

Cat Intakes: 2
Cats Adopted: 9
Cats Reclaimed: 0
Transferred: 2
Euthanized: 0

August 2018 - Month to Date/Year to Date/2017 Comparison YTD

Dog Intakes to Date: 15/172/200
Dogs Adopted: 3/38/46
Reclaimed: 9/115/124
Transferred to Rescue: 0/1/9
Euthanized: 0/1/9
Total Available Dogs for Adoption: 0/4
Total Unavailable Dogs: 4/7

Cat Intakes to date: 6/51/72
Cats Adopted: 7/41/27
Cats Reclaimed: 0/2/3
Transferred to Rescue: 3/8/12
Euthanized: 0/1/6
Total Adoptable Cats: 9 (7 Cats/ 2 Kittens) / 7 (2 Cats / 5 Kittens)
Total Unavailable Cats: 4 (2 Cats / 2 Kittens) / 7 (1 Cat/ 6 Kittens)

EVENTS AND MEDIA:

Upcoming: Pet of the Week, Record Newspaper: "Peanut", Female Cat
Upcoming: Saturday, September 8, 2018 Pet Supplies Plus Adoption Event 11am-2pm
Upcoming: Tuesday, September 18, 2018 Volunteer Orientation 6:00-7:30pm



KENDALL COUNTY
ANIMAL CONTROL

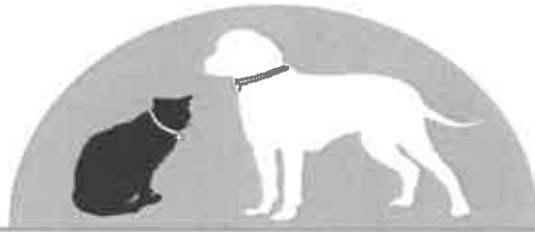
JULY 2018

ANIMAL BITES TO HUMANS REPORTED TO KCAC

DATE	OWNER	BITING ANIMAL	PERSON BITTEN
7/2/18	OWNER	"SMOKEY" PIT BULL MIX (NOT UTD/INTACT)	OTHER
7/4/18	OWNER	"ROSIE" BLACK MOUTH CUR (ALTERED/UTD)	OTHER
7/7/18	OWNER	"LOGAN" GERMAN SHEPHERD (ALTERED/UTD)	UNKNOWN
7/11/18	OWNER	"MJ" PIT BULL MIX (NOT UTD/INTACT)	UNKNOWN
7/13/18	OWNER	"CHIBS" HUSKY (UTD/ALTERED)	OWNER
7/16/18	OWNER	"JAKE"DACHSHUND (ALTERED/UTD)	OTHER
7/14/18	OWNER	"SPARKY" AUST SHEP/POODLE (INTACT/UTD)	OWNER
7/18/18	OWNER	"ELLIE" LABRADOR X (UTD/ALTERED)	OWNER
7/16/18	OWNER	"CAD" PIT BULL MIX (UNKNOWN/ALTERED)	OTHER
7/22/18	OWNER	"LILA" SCHNAUZER (ALTERED/UTD)	OTHER
7/23/18	OWNER	"ZOLANDER" GERMAN SHEPHERD MIX (UTD/	OTHER
7/23/18	OWNER	"DEISEL" CANE CORSO (ALTERED/UTD)	OTHER
7/26/18	OWNER	"SIMBA" YORKSHIRE TERRIER (INTACT/UTD)	OTHER
7/27/18	OWNER	"KELLY" BORDER COLLIE (ALTERED/UTD)	OTHER
7/26/18	OWNER	"BENTLEY" LABRADOR RET. (ALTERED/UTD)	OTHER
7/31/18	OWNER	" MAGNUM" GER. SHEPHERD (UTD/INTACT)	OTHER

PIT BULL MIX	3
BLACK MOUTH CUR	1
GERMAN SHEPHERD DOG	2
HUSKY	1
DACHSHUND	1
AUSTRALIAN SHEP/POODLE	1
LABRADOR MIX	1
SCHNAUZER	1
GERMAN SHEPHERD MIX	1
CANE CORSO	1
YORKSHIRE TERRIER	1
BORDER COLLIE	1
LABRADOR RETRIEVER	1
UNKNOWN STRAY DOG	1
<hr/>	
TOTAL	17

MULTIPLE BITES: 1 "BENTLEY"



KENDALL COUNTY
ANIMAL CONTROL

Financial Statements FY18
July 2018

KENDALL COUNTY ANIMAL CONTROL
Statement of Revenues And Expenditures
7/31/2018

	CURRENT YEAR				PRIOR YEAR	VARIANCE
	FY18 Budget	July Actual	YTD Actual	YTD Percent of Budget	7/31/17 YTD	FY18 YTD v. FY17 YTD
Animal Control Fund #350						
REVENUE						
Rabies Tags Sold	\$ 189,520	\$ 20,795	\$ 147,381	77.8%	\$ 134,415	12,966
Fines & Fees (Total)	32,000	3,486	16,798	52.5%	22,835	(5,837)
Donations	5,000		2,078	41.6%	2,644	(566)
Intact Registration Fee	12,000	770	5,585	46.4%	7,985	(2,420)
Miscellaneous	300	25	50	16.7%	282	(212)
Total Revenue	\$ 238,820	\$ 25,076	\$ 171,872	72.0%	\$ 167,941	\$ 3,931
EXPENDITURE						
Salary - Animal Control Warden	\$ 49,234	\$ 3,787	\$ 32,192	65.4%	\$ 32,906	\$ (714)
Salary - Assistant Warden	29,994	2,307	19,611	65.4%	8,386	11,213
Salary - Other	58,058	3,185	31,528	54.3%	42,717	(11,189)
Salary - Administrator	6,500	500	4,250	65.4%	4,492	(242)
Overtime	3,000					
Supplies	1,500	105	705	47.0%	509	198
Postage	1,100	133	1,010	91.8%	789	221
Training	1,500		1,701	113.4%	888	1,013
Telephone & Pager	250	9	107	42.6%	176	(70)
Equipment	4,000		1,390	34.8%	867	523
Vehicle Expense & Gasoline	2,500	98	414	16.6%	469	(55)
Uniforms	750		-		305	(305)
Volunteers/Public Relations	1,000		428	42.8%	648	(220)
Neuter/Spay Fees			-			
Rabies Tags	2,500		181	7.2%		181
Transportation, Board & Care	12,000	20	4,538	37.8%	6,957	(2,420)
Kennel Improvements			-			
Observation/Disposal	500		120	24.0%		120
Microchips	1,700		477	28.1%		477
Capital Expenditures	2,500		1,419	56.8%	34	1,385
Total Operating Expenditure	\$ 178,588	\$ 10,144	\$ 100,089	56.0%	\$ 99,955	\$ 114
TRANSFERS OUT						
Transfer to General Fund	\$ 48,475	\$ 1,955	\$ 18,640	38.5%	\$ 8,152	\$ 10,488
Transfer to IMRF Fund	14,000	870	7,746	55.3%	15,375	(7,629)
Transfer to Building Fund	10,000					
Transfer to SS Fund	10,500	701	6,256	59.6%		6,256
Total Transfers Out	\$ 82,975	\$ 3,526	\$ 32,642	39.3%	\$ 23,527	\$ 9,115
Total Expenditure & Transfers Out	\$ 261,561	\$ 13,670	\$ 132,712	50.7%	\$ 123,482	\$ 9,230
Total Revenue Over/(Under) Expenditure	\$ (22,741)	\$ 11,406	\$ 39,161		\$ 44,459	\$ (5,298)

**KENDALL COUNTY ANIMAL CONTROL FUND #350
FUND (CASH) BALANCE
FY 2018**

MONTH	FY18 Monthly REVENUE OVER/(UNDER) EXPENSES	FY18 FUND (CASH) BALANCE	FY17 Monthly REVENUE OVER/(UNDER) EXPENSES	FY17 FUND (CASH) BALANCE
Beginning Fund (Cash) Balance		\$ 185,196		\$ 128,836
December-17	\$ 917	186,113	\$ (2,667)	126,169
January-18	26,202	212,314	7,513	133,682
February-18	(5,972)	206,342	16,915	150,597
March-18	(7,556)	198,787	10,076	160,673
April-18	12,308	211,095	6,042	166,715
May-18	3,894	214,989	5,036	171,751
June-18	(2,039)	212,950	2,149	173,899
July-18	11,406	224,356	(606)	173,294
August-18			13,274	186,567
September-18			110	186,677
October-18			11,898	198,575
November-18			(13,379)	185,196
Fund (Cash)	\$ 39,161		\$ 56,359	
YTD Fund Balance		\$ 224,356		\$ 185,196

**KENDALL COUNTY ANIMAL CONTROL FUND #350
VOUCHERS PAID
July-2018**

LINE ITEM	VENDOR	DESCRIPTION	AMOUNT
3502-000-6200	SUPPLIES		
	First National Bank of Omaha	Shelter	\$ 105.00
			\$ 105.00
3502-000-6201	POSTAGE		
	Postage	June - July 2018	132.61
	Postage	Certified Letter	132.61
3502-000-6207	TELEPHONE & PAGER		
	Sprint	Cellular Phone	9.16
3502-000-6217	VEHICLE EXPENSE & GASOLINE		
	Kendall County Highway	Fuel Purchase	97.54
3502-000-6897	TRANSPORTATION, BOARD & CARE		
	Shaw Media	Adoption Ad	10.00
	Shaw Media	Adoption Ad	10.00
			20.00
TOTAL			\$ 364.31

KENDALL COUNTY ANIMAL CONTROL
Statement of Revenues And Expenditures
7/31/2018

Animal Control Capital Fund #340

	<u>FY18 Budget</u>	<u>July Actual</u>	<u>YTD Actual</u>	<u>YTD Percent of Budget</u>	<u>Fund Balance</u>
Beginning Balance	\$ 134,712		\$ 134,712		FY10 \$70,000 FY11 87,769 FY12 41,062 FY13 48,782 FY14 51,661 FY15 69,278 FY16 125,571 FY17 134,712 FY18 132,910
Revenue					
Other Revenue	-	-	-	-	
Total Revenue	-	-	-	-	
Expenditure					
Expense - Building Improvements	48,100	257	1,802	3.8%	
Total Expenditure	48,100	257	1,802	3.8%	
Transfers In					
Transfers In - from Animal Control Fund	10,000	-	-	-	
Total Transfers In	10,000	-	-	-	
Ending Balance	\$ 96,612	\$ (257)	\$ 132,910		

Animal Medical Care Fund #341

	<u>FY18 Budget</u>	<u>July Actual</u>	<u>YTD Actual</u>	<u>YTD Percent of Budget</u>	<u>Fund Balance</u>
Beginning Balance	\$ 32,325		\$ 32,325		FY13 \$250 FY14 21,935 FY15 33,487 FY16 32,810 FY17 32,325 FY18 30,158
Revenue					
Donations & Receipts	1,000	-	189	18.9%	
Total Revenue	1,000	-	189	18.9%	
Expenditure					
Animal Medical Care Expenses	3,000	436	1,547	51.6%	
Heartworm Testing	500	-	170	34.0%	
FelLuk/FIV Testing	500	-	639	127.8%	
Total Expenditure	4,000	436	2,356	58.9%	
Ending Balance	\$ 29,325	\$ (436)	\$ 30,158		

KENDALL COUNTY ANIMAL CONTROL
Statement of Revenues And Expenditures
7/31/2018

State Pet Population Control Fund #860

	FY18 Budget	July Actual	YTD Actual	YTD Percent of Budget	Fund Balance
Beginning Balance	\$ 11,315		\$ 11,315		FY10 \$915 FY11 780 FY12 1,980 FY13 110 FY14 5,865 FY15 7,990 FY16 9,830 FY17 11,315 FY18 12,095
Revenue					
Dogs Running at Large Fee	1,500	260	780	52.0%	
Dangerous Dog Fee					
Vicious Dog Fee					
impoundment					
Dog Bites					
Total Revenue	1,500	260	780	52.0%	
Expenditure					
Remittance to State of IL	10,990				
Total Expenditure	10,990	-	-		
Ending Balance	\$ 1,825	\$ 260	\$ 12,095		

Animal Population Control Fund #870

	FY18 Budget	July Actual	YTD Actual	YTD Percent of Budget	Fund Balance
Beginning Balance	\$ 106,508		\$ 106,508		FY10 \$29,314 FY11 46,246 FY12 60,939 FY13 64,358 FY14 71,549 FY15 83,094 FY16 97,935 FY17 106,508 FY18 107,013
Revenue					
Fees	16,000	860	7,600	47.5%	
Total Revenue	16,000	860	7,600	47.5%	
Expenditure					
Spay/Neuter Adopted Dogs/Cats	4,500	395	2,879	64.0%	
Spay/Neuter Targeted Dogs/Cats	2,500	250	4,216	168.6%	
Total Expenditure	7,000	645	7,095	101.4%	
Ending Balance	\$ 115,508	\$ 216	\$ 107,013		



RoseRush Services, LLC
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August 27, 2018

Re: **Laura Pawson**
Yorkville, IL
Kendall County Animal Control

Thank you for the opportunity to meet the software needs for your Animal Services organization. This letter discusses the requested quote for the purchase and deployment of Shelter Pro based on our discussion.

Overview

Shelter Pro Software is provided by RoseRush Services, LLC. Shelter Pro is a MS Windows based software application which provides a comprehensive solution for animal services management. Bids are for software only and do not include the hardware necessary to run the application.

For the quote, here's the list of everything I understood to be included in the project:

- **Shelter Pro Software - Initial software purchase;**
- **Annual software licensing, technical support and upgrades to be included;**
- **Shelter Pro Portal.**

Optional items discussed include:

- **Training;**
- **Data Conversion;**
- **Shelter Pro Partners services;**
- **Shelter Pro Kiosk (touch screen software for public access).**

Hopefully the above list captures everything requested. Please let me know if anything is missing. Each item and pricing is discussed in the rest of this letter, along with a one-page summary of pricing.



Shelter Pro Software
We make it easy for you 

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Re: Laura Pawson
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Initial software purchase

The pricing for the initial purchase of Shelter Pro Software will include the following modules:

- Animal Control;
- Shelter Management;
- Animal Identification;
- Donations;
- Accounting.

The software is Windows based client/server. Microsoft SQL Server will be the back-end database. Customer will be responsible for providing Microsoft SQL Server 2005 or later, and associated Database Administration Support. RoseRush Services will provide:

- Shelter Pro Software server installs and instructions, to be executed by customer IT;
- Shelter Pro Software workstation (client) installs and instructions, to be executed by customer IT;
- Any other guidance during the installation will be provided via phone support. If system access is necessary, this would be done remotely via remote access.

Shelter Pro Software is responsible for providing support for the software application and secondary software products and/or services provided. Customer will be responsible for providing and supporting the computing environment. This includes but is not limited to all computer hardware and peripherals, networks, communications, cloud/virtual services, etc.

Price quote: \$2275 one time. Note- This excludes the Traps Module



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Annual software licensing, support and upgrades

Shelter Pro Software is licensed on an annual basis. Pricing is based on the number of concurrent users a customer needs to support in their environment. That number represents the number of user sessions can be open, in other words logged into Shelter Pro, at any one point in time. The concurrent user count can be set to any number desired by customer at the pricing point for that number. The minimum is five concurrent users.

Annual pricing includes:

- Annual software licensing;
- Technical support for Shelter Pro Software;
- Software version and build upgrades.

Price quote (year 1): \$1650 for 5 concurrent users.

If more users are required, pricing would change based on the number of additional users.

Price quote (future): same schedule as above for annual renewals.

This is based on current pricing. Prices are subject to change in the future.

Training (optional, and highly recommended)

Training can be provided to targeted audiences with emphasis on specific aspects of Shelter Pro. Sessions typically last from three to four hours, depending on the content being covered and the number of questions that are asked. Sessions would be administered remotely using GoToMeeting or similar technology.

Customer will need to coordinate having session attending participants together in a room to share a common computer screen for each session. The number of attendees is at customer discretion, however we strongly urge customers to use a **'train the trainer'** approach. This will best position the customer with their own 'Shelter Pro experts' who will make a great impact in helping your organization get the most value out of the software.

Price quote: \$500 for 1 session.



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Data conversion (optional)

Data conversion services are offered to assist customers needing to migrate data content from a legacy system to a new Shelter Pro deployment. These services typically call for the creation and acceptance testing of a custom program. In almost all cases, these services can be provided. Pricing is determined after an initial review/analysis is performed by Shelter Pro Software, coupled with the specific data categories that a customer chooses for their conversion. To perform the analysis, Shelter Pro Software requires a copy of the legacy database(s) for analysis and conversion viability.

Price quote: **Not included**

Shelter Pro Portal (optional)

Shelter Pro Portal is an optional web-based portal service that provides public access to an organization. This includes a live connection to customer's Shelter Pro database so that the data content is actively refreshed and certain transactional capabilities can be provided to local pet owners and citizens. Some examples of common functions provided with this service include:

Stand-alone website, and/or an iFrame integrated within an organization's master website;

- Customizable page content;
- "My account" functionality for pet owners, including "Add a Pet", and online pet licensing purchases;
- Donation processing;
- A page for searching and viewing pets available for adoption;
- A page for searching and viewing stray pets which are being held;
- Other customizable tabs with specific page content.

Pricing is based on a combination of the major functions a customer chooses to utilize coupled with the number of citizen records a customer maintains on their Shelter Pro database. In other words, pricing scales depending on a customer's size. Fees are collected annually and can re-adjust each year if a change in functionality is requested and/or a customer's citizen record count adjusts and crosses one of the pricing tiers.

Price quote: **\$1,300 per year per 10,000 persons.** Other details are available. If interested, please contact Shelter Pro Software to discuss specific functional needs and the associated pricing tiers.

Visit us at www.ShelterPro.com

Page 4 of 8



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Shelter Pro Partners services (optional)

Shelter Pro Partners services provide valuable extras that are typically no-cost and in some cases are revenue producing. These include:

- **Microchip Interface Service:** For customers who are purchasing and implanting microchips, this service allows for automated owner/pet/microchip registrations with the microchip provider. By automating registrations, the providers are better able to fulfill their primary goal of providing valued lost pet recovery services. Not all microchip providers participate in this service, but many well-known brands do participate. Check with Shelter Pro software for further details and a list of participating providers.
- **Branded license providers:** Some customers choose to use a branded tag for license/registration/rabies tags. This service allows for automated owner/pet/microchip registrations with the branded tag provider. By automating registrations, the providers are better able to fulfill their primary goal of providing valued lost pet recovery services. Check with Shelter Pro software for further details and a list of participating providers.
- **Pet Health Insurance partners:** This one is revenue producing. This partnership focuses on helping pet owners to become aware of available pet health insurance products. This is a data sharing service that is integrated within Shelter Pro and is optional. The optional major categories of data content that may be shared include:
 - **Adopters:** persons who have adopted a new pet (Shelter Management module required);
 - **Owner redemptions:** person who have redeemed (Shelter Management module required);
 - **Clinic pet owners:** person who have used clinic services (Shelter Management module required);
 - **Other ownership forms:** Includes known owners due to licensing and other forms of known pet ownership (Animal Identification module required);

Price quote: **No fee. These services are available at customer's discretion.**



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Shelter Pro 'KIOSK' (optional)

This is a software program which provides a 'touch screen' public access application for searching and previewing sheltered animals. Typical scenarios involve one or more touch screen enabled computers in a shelter's lobby and other satellite offices where the public interacts with customer services.

This option has been in customer demand for the following reasons:

1. It allows the public an efficient means to quickly search and preview sheltered animals for adoption purposes, as well as lost pet searches;
2. It gives shelters a more 'state-of-the-art' feel from a public relations perspective.

Keep in mind this pricing is for the software only. Customer would need to provide 'touch-screen enabled' computer hardware and network access to implement the kiosk.

Price quote: **\$1200 one-time fee.** Note this item will not be included in the final pricing summary. This information is simply presented for your awareness of this product.



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Complete Pricing Summary

In summary, the start-up cost quote is as follows:

Description	Quote
Shelter Pro Software – module purchase	\$2,275
Shelter Pro Software - Annual software licensing, support and upgrades (year one)	\$1,650
Data Conversion services	Not Included
Training	Not included
Shelter Pro Portal	\$1,300
Shelter Pro Partners	\$0
Shelter Pro Kiosk	Not included
Start-up grand total	\$5,225

For future year budgeting purposes, annual software renewals, including support and upgrades is as follows:

Description	Quote
Shelter Pro Software - annual software licensing renewal, including support, upgrades	\$1,650
Shelter Pro Portal - annual fee	\$1,300
Annual grand total	\$2,950