



COUNTY OF KENDALL, ILLINOIS ECONOMIC DEVELOPMENT COMMITTEE

County Office Building
County Board Rooms 209 & 210
111 West Fox Street
Yorkville, IL 60560

Friday, July 22, 2016 at 8:30 AM
MEETING AGENDA

1. Call to Order
2. Roll Call
3. Approval of Agenda
4. Approval of April 22, 2016 Meeting Minutes
5. New Business
 - *Approval to Apply: Arts on Fire*
6. Old Business
 - *Revolving Fund Loans*
 - o *Review: Monthly Statements*
 - o *Update: Current Pre-applications*
 - *Update: Business Retention & Expansion*
 - *Update: Economic Indicator Dashboard*
 - *Update: 2016Q2 Strategic Goals Action Items Report Card*
7. Chairman's Report
8. Public Comment
9. Executive Session
10. Adjournment



KENDALL COUNTY ECONOMIC DEVELOPMENT

Memorandum

To: Dan Koukol, Economic Development Committee Chairman; Economic Development Committee
CC: Jeff Wilkins, County Administrator
From: Andrez Beltran, Economic Development and Special Projects Coordinator
Subject: June 2016 Committee Report
Date: 7/22/16

Please find below the report for July 2016 on the items of Economic Development Committee.

Approval to Apply: Arts on Fire

Arts on Fire is a paint your own pottery and more studio that hosts classes and events. Owned by Kelly Browning, Arts on Fire is currently looking to move to 8-0 West Main Street in Plano due to outgrowing their current space's ability to keep up with demand. Plans are to offer more of the services to meet the demand as well as having an incubator area in the basement for small local businesses.

Revolving Loan Funds would be used for gap financing on the project. Current loan amount is being finalized as a participating local lender is also financing part of the project using private and SBA loans.

Kendall County staff is giving a positive recommendation to move forward to the application process.

Revolving Fund Loans

- *Review: Monthly Statements*
The current Revolving Fund Loan Reports are from June 1, 2016 to June 31, 2016. All current payments are in for the month. Current available loan amount is approximately \$1.7 million.
- *Update: Pre-applications*
There are currently no new pre-applications. One pre-application company found funding elsewhere; the other has still not found the collateral needed to move forward.

Update: Business Retention & Expansion

Mr. Wilkins and Mr. Beltran meet with the company looking to build in the County, and a member community's elected official and staff to discuss possible sites in the community. The community managed to point the company to a few other sites that may be of interest.



KENDALL COUNTY ECONOMIC DEVELOPMENT

Update: Economic Indicator Dashboard

The Economic Indicator Dashboard for 2016Q2 is located in the packet.

Update: 2016Q1 Strategic Goals Action Items Report Card

The Strategic Goals Action Items are those that are laid out in the 2016 Economic Development Strategic Plan. Mr. Beltran has included in the packet the status of the action items for calendar year 2016 Quarter 2.

KENDALL COUNTY ILLINOIS

Economic Development Committee

Meeting Minutes
Thursday, June 30, 2016

Call to Order

The meeting was called to order by Chairman Dan Koukol at 8:32 a.m.

Roll Call

Committee Members Present: Chairman Dan Koukol, Matt Prochaska, Judy Gilmour, Lynn Cullick, Scott Gryder

Committee Members Absent:

Staff Present: Andrez Beltran, Economic Development and Special Projects Coordinator; Jeff Wilkins, County Administrator

Members of the Public: None

Approval of Agenda – Mr. Prochaska made a motion to approve the agenda. It was seconded by Ms. Cullick **Approved 5-0.**

Approval of Meeting Minutes – Mr. Prochaska made a motion to approve the meeting minutes from the November 20, 2015 meeting. Seconded by Ms. Cullick. **Approved 5-0.**

New Business

Village of Oswego TIF

- *Joint Review Board Meeting: July 8, 2016 at 10:00 a.m.*
- *Update: TIF Creation Public Meeting: June 2 2016*

Mr. Wilkins and M. Beltran explained the boundaries and criteria of the proposed Oswego TIF. He continued with an analysis of the TIF's EAV and projection for the future. Mr. Wilkins stated that over its 23 year lifespan, the TIF would capture approximately \$371,000 of taxes that would otherwise go to the County. Mr. Wilkins explained the possible uses of the TF funds captured including public infrastructures and developer incentives.

The Committee discussed the appropriateness of using TIF funds for municipal obligations and the possible collaborative incentives that the taxing bodies could use that were shorter term and a faster return on investment.

Mr. Beltran also gave a brief review of the June 2 meeting, and stated the meeting of the Joint Review Board was on July 8 at 10:00 am.

The Committee moved to recommend Mr. Beltran to the Joint Review Board. Ms. Cullick made the motion. Ms. Gilmour seconded. **Approved 5-0.**

Old Business

KENDALL COUNTY ILLINOIS

Economic Development Committee

Revolving Fund Loans

- *Review: Monthly Statements*

Mr. Beltran reviewed the current Revolving Fund Loan Reports from May 1, 2016 to May 31, 2016. All current payments are in for the month. Current available loan amount is approximately \$1.7 million.

- *Approval: Revolving Loan Process Document*

Mr. Beltran stated that asking for an application fee would have to be approved by the County Board. Mr. Beltran looked for the Committee's guidance. Mr. Prochaska made a motion to approve and move to the County Board. Ms. Cullick seconded. **Approved 5-0.**

- *Update: Revolving Fund Loan Applications*

Mr. Beltran updated the status on three revolving loan fund applications.

Business Retention & Expansion

Mr. Beltran stated John Sterrett, Senior Planner and he met with the company that is looking to build a large industrial building in the County on May 31. Various sites were examined in relation to business desires and needs, and County plans.

In addition he stated Mr. Wilkins and Mr. Beltran will be meeting with the company and a member community's elected and economic development staff to discuss possible sites in the community. Further updates will be given at the Economic Development Committee meeting.

Kendall County Career Fairs: June 10, 17, 24.

Chairman Koukol stated he went to the June 10 Career Fair on manufacturing. With the targeted fair there were fewer participants, but were more specialized. This allowed participants to be interviewed at the fair by companies.

Mr. Beltran gave a brief update on the numbers for each event as follows:

- June 10 – Manufacturing – 6 businesses, 22 attendees.
- June 17 – Health Care – 4 business – 11 attendees
- June 24 – Information Service – 2 businesses – 22 attendees

Update: 2016Q1 Strategic Goals Action Items Report Card

Mr. Beltran stated that he included the Strategic Report Card

Update: 2016Q1 Strategic Goals Action Items Report Card

Mr. Beltran stated the Report Card will be a new quarterly report that ties into the Strategic Plan. He also stated it is a measure of performance measurement.

KENDALL COUNTY ILLINOIS

Economic Development Committee

Chairman's Report

Chairman Koukol stated that on June 16 he participated in the Montgomery industrial tour. He thought it might be something the County as a whole could host in the future. He then asked the Committee for updates.

Ms. Cullick stated a large housing development in Oswego seems to have stalled.

Mr. Prochaska had no updates.

Ms. Gilmour stated that Crusade Burger Bar in Yorkville was open.

Mr. Gryder stated that Plano is happy the waste transfer station has walls up. He also stated that he went on the Farm Bureau tour and he learned that it is approximately 10% of the economy.

Public Comment – None

Executive Session - None

Adjournment

With no further business to discuss, Ms. Cullick moved to adjourn. The motion was seconded by Mr. Gryder. There being no objection, the Economic Development Committee at 9:50 a.m., adjourned.

Respectfully Submitted,

Andrez P. Beltran
Economic Development and Special Projects Coordinator

Itemized List of Project Costs

	<u>Qty</u>	<u>Item cost</u>	<u>Total Notes</u>
Building 8-10 West Main St	1		139,000.00 Realtor Inland
Roof Repair	1		52,100.00 Quote from A&B Exteriors, LLC
Studio Build-Outs	1		35,000.00 Quote from Eaton Construction
Sign	1		3,850.00 Quote from VC Signs Lighting INC.
Solar Panels	1		35,000.00 Quote from Independence Renewable Energy
			-
			-
			-
			-
Total			<u>\$264,950.00</u>

***See attached for detail breakdown of quotes

	<u>Qty</u>	<u>Item cost</u>	<u>Total Notes</u>
Furniture/Fixtures			
Paint	1	50	50.00
Shelves	10	25	250.00
Tables	8	99	792.00
Chairs Ikea IVAR	32	25	800.00
Total			\$1,892.0

	<u>Qty</u>	<u>Item cost</u>	<u>Total Notes</u>
Equipment			
Skutt Kiln KM1027	1	1999.98	1,999.98
Total			\$2,000.0

	<u>Qty</u>	<u>Item cost</u>	<u>Total Notes</u>
Marketing Materials/Events			
Grand Opening Budget			2,000.00
Total			\$2,000.0

	<u>Qty</u>	<u>Item cost</u>	<u>Total Notes</u>
Total Project Cost			<u>270841.98</u>

Kettley Realtors

Dave Hackiewicz — (630) 330-5416

Retail Property For Sale

10 W Main

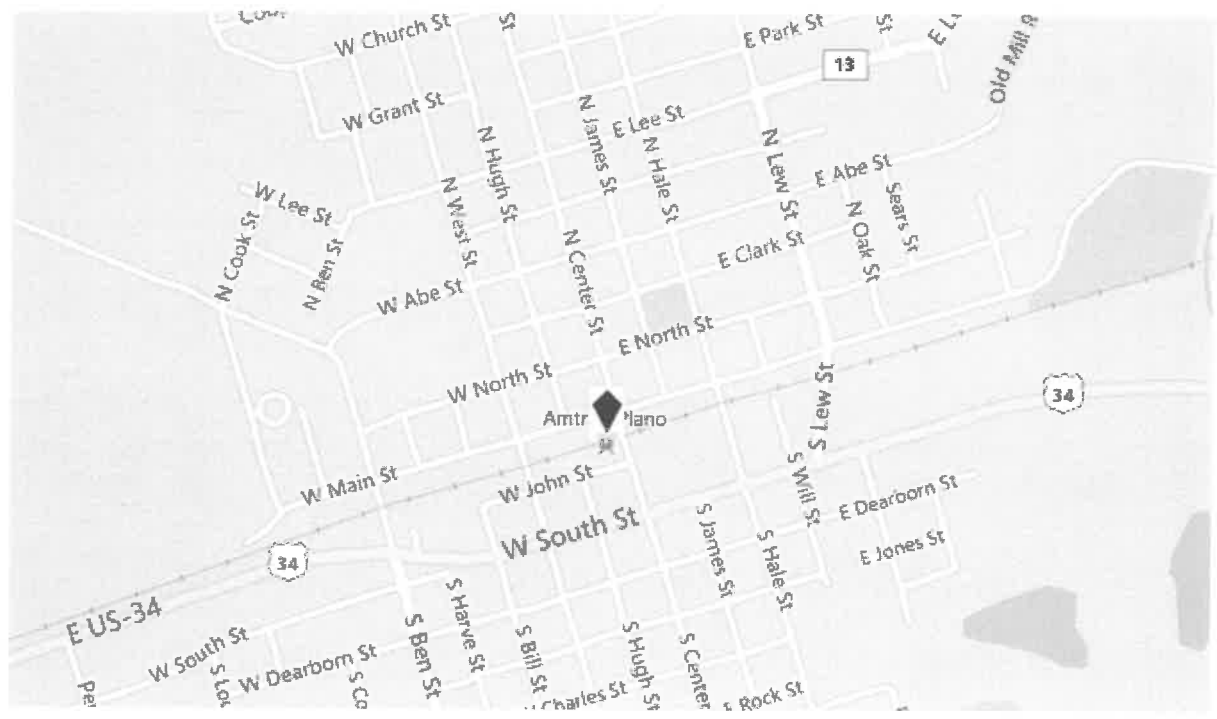
10 W MAIN, Plano, IL 60545



Price:	\$139,000
Gross Leasable Area:	6,600 SF
Price/SF:	\$21.06
Property Type:	Retail
Property Sub-type:	Neighborhood Center
Property Use Type:	Vacant/Owner-User
Distressed:	Yes
Commission Split:	2.5%
Lot Size:	6,600 SF
APN / Parcel ID:	0122382009
Listing ID	19597714
Last Updated	27 days ago

[Find Out More...](#)

Map of 10 W MAIN, Plano, IL 60545 (Kendall County)



Account Name	Note Date Mty Date	A Principal Mnthly Payment	Interest	B Total Overall Principal	C Paid For Interest	D Loan Balance Last Payment	Interest on Bank Accounts	E Bank Balance		
Surplus - EDC BB #815-535							418,129.26	1,605,241.52		
Law Office Corporation MSB #150038 ** schedule includes the \$450.56	3/11/2015	450.56 120,000.00 579.05	1.50%	5,117.34	1,771.26	115,273.22	0.38	6,948.98		
CIVILIAN FORCE ARMS SB# 3171	8/6/2015	90,000.00 1,613.19	2.90%	15,539.44	2,205.65	74,460.56	3.62	17,748.71		
Dearborn Café FNB #2920	8/9/2015	80,000.00 1,024.93	2.10%	9,819.86	1,454.37	70,180.14	2.30	11,276.53		
the Custard Cup YNB 405-582 CLOSED FNB 6601-520 8/24/10	5/17/2006 5/17/2016 addtl principle 9 PMTS	599.64 95,000.00 1,066.66 1,376.44	6.25%	84,792.62	36,951.13	10,807.32	1,767.94	121,554.30		
		386,050.50		115,329.26	42,382.41	270,721.24	419,903.50	1,762,770.04	AVAILABLE TO LOAN	
Total Assets								2,033,491.28	BANK BALANCE PLUS LOAN BALANCE	

A-B=D
 D+E+Total Assets

Column E	\$1,762,770.04
Tap 10 - _____	\$1,762,770.04
Gr. Admin.	0



180 N. LaSalle Street, Suite 400
Chicago, IL 60601
(773) 244-7000 bylinebank.com

June 16

270

PUBLIC FUNDS MMA	
ACCOUNT INFORMATION	
DATE	06/30/2016
ACCOUNT NUMBER	XXX5535

00000280 TB912P07011610544300 01 000000000 0081793 001

PAGE 1 OF 1



KENDALL COUNTY TREASURER
KENDALL COUNTY EDC
111 W FOX RD
YORKVILLE IL 60560-1621

00000280 0000280 0001-0001

ACCOUNT SUMMARY		
Previous Statement Balance	05/31/2016	\$1,604,918.34
Deposits/Credits	0	\$0.00
Withdrawals/Debits	0	\$0.00
Total Service Charges		\$0.00
Interest Paid		\$323.18
Current Statement Balance	06/30/2016	\$1,605,241.52

ACCOUNT HISTORY					
Date	Checks	Transactions	Credits (+)	Debits (-)	Balance
06/30		INTEREST CREDITED	\$323.18		\$1,605,241.52

INTEREST SUMMARY	
Year to Date and Prior Year Interest Reporting	
Interest Paid This Year	\$1,706.58
Interest Withheld This Year	\$0.00
Interest Paid Last Year	\$2,479.65
Interest Withheld Last Year	\$0.00

1,605,241.52

Int - 323.18

1,604,918.34





1201 Network Centre Drive Effingham, IL 62401

June 16

275

Page 1 of 1
Period Beginning April 01, 2016
Period Ending June 30, 2016
Days in Period 91
Statement Date June 30, 2016

How to contact us
Customer Care 1-855-MY-MIDLAND

Get current account information
Bank by Phone 1-800-952-1529
Visit us online midlandstatesbank.com

02 01
COUNTY OF KENDALL
EDC- THE LAW OFFICE
111 W FOX RD
YORKVILLE IL 60560-1621

RETURN SERVICE REQUESTED



Go Paperless.
Switch to Online Statements at
midlandsb.com/gopaperless



Your Statement

Summary	Ending Balance
FlexSaver Savings	\$6,948.98

Now make online payments to your Midland loan accounts.

Quick. Easy. Done.

Express Payments
www.midlandsb.com/manage

Member FDIC. Cut-off time for same-day credit is 4:30 pm (Central Time).

FlexSaver Savings

Owner(s): COUNTY OF KENDALL
EDC- THE LAW OFFICE

Account#	0000001000150038	Previous Balance	\$5,211.67
Service Charge	\$0.00	3 Deposits	\$1,737.15
Interest Earned This Period	\$0.16	Withdrawals	\$0.00
Interest Earned YTD	\$0.27	Ending Balance	\$6,948.98
Annual Percentage Yield Earned	0.01%	Average Ledger Balance	\$6,948.82
		Average Collected Balance	\$6,948.82

All Credit Activity

Transaction Date	Deposit	Transaction Description
04/01	579.05	per Boyd Ingemunson
05/02	579.05	per Boyd Ingemunson
06/01	579.05	per Boyd I
06/30	.16	Interest Deposit

6,948.98

*Subt 579.05
Subt -.16*

1 121.977

FNBC BANK AND TRUST

28 Schoolhouse Road
Yorkville, IL 60560

Last statement: May 31, 2016
This statement: June 30, 2016
Total days in statement period: 30

Page 1 of 1
5219513171
(0)

Direct inquiries to:
630 553-2636

00003148-MD06920630xc01054409-1OZ01-000000 0



COUNTY OF KENDALL
EDC- CIVILIAN FORCE ARMS INC.
111 W FOX ST
YORKVILLE IL 60560

FNBC Bank and Trust
28 Schoolhouse Road
Yorkville, IL 60560

June 16

276

00003148-001-001

FNBC Business Savings

Account number 5219513171
Low balance \$14,521.68
Average balance \$15,919.78
Avg collected balance \$15,812
Interest paid year to date \$2.97

DAILY ACTIVITY

Date	Description	Additions	Subtractions	Balance
05-31	Beginning balance			\$14,521.68
06-06	Deposit TELLER 506	1,613.19		16,134.87
06-30	Deposit TELLER 505	1,613.19		17,748.06
06-30	Interest Credit	.65		17,748.71
06-30	Ending totals	3,227.03	.00	\$17,748.71

INTEREST INFORMATION

Annual percentage yield earned 0.05%
Interest-bearing days 30
Average balance for APY \$15,812.24
Interest earned \$0.65

OVERDRAFT/RETURN ITEM FEES

	Total for this period	Total year-to-date
Total Overdraft Fees	\$0.00	\$0.00
Total Returned Item Fees	\$0.00	\$0.00

Int - .65

Thank you for banking with FNBC Bank and Trust

14,521.68



The First National Bank of Ottawa

701 LaSalle St.
P.O. Box 657
Ottawa, IL 61350

MORRIS - OTTAWA - STREATOR - YORKVILLE

WWW.FIRSTOTTAWA.COM (815) 434-0044

24 Hour First Phone
(866) 434-0044

Handwritten signature

Handwritten initials ZED

RETURN SERVICE REQUESTED

Page: 1

208230 0701 0 000602 001090 1/1
KENDALL COUNTY TREASURER
EDC CUSTARD CUP
111 WEST FOX ST
YORKVILLE IL 60560-1498

Account Number: 6601520
Statement Date: 6/30/16
Checks/Items Enclosed: 0

ME

NON-PROFIT NOW

KENDALL COUNTY TREASURER
EDC CUSTARD CUP

Acct 6601520

Beginning Balance	6/01/16	120,174.89	
Deposits / Misc Credits	2	1,379.41	
Withdrawals / Misc Debits	0	.00	
** Ending Balance	6/30/16	121,554.30	**
Service Charge		.00	
Interest Paid Thru 6/30/16		2.97	
Interest Paid Year To Date		17.59	
Average Collected Balance		120,633	
Average Rate / Cycle Days		.03000 / 30	

DEPOSITS

Date	Deposits	Withdrawals	Activity Description
6/20	1,376.44		DEPOSIT
6/30	2.97		INTEREST EARNED

ACCOUNT BALANCES

Date	Balance	Date	Balance	Date	Balance
6/20	121,551.33	6/30	121,554.30		



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First National Bank

June 16

277

Account Detail

Business Savings x2920

Current Information as of 07/01/2016

Current Balance	\$11,276.53
Available Balance	\$11,276.53

Showing 1 to 7*

† Up to 300 transactions display in a set.

Current Activity as of 07/01/2016				
Date	Transaction Description	Debit (-)	Credit (+)	Ledger Balance
06/30/2016	INTEREST PAYMENT		\$0.42	\$11,276.53
06/29/2016	CUSTOMER DEPOSIT		\$1,024.93	\$11,276.11
06/01/2016	CUSTOMER DEPOSIT		\$1,024.93	\$10,251.18
05/31/2016	INTEREST PAYMENT		\$0.39	\$9,226.25
04/29/2016	INTEREST PAYMENT		\$0.33	\$9,225.86
04/29/2016	CUSTOMER DEPOSIT		\$1,024.93	\$9,225.53
04/01/2016	CUSTOMER DEPOSIT		\$1,024.93	\$8,200.60

† The Ledger Balance and Current Balance may not include some items pending for processing.

11 276.53

Int - .42

Dep 1024.93

Dep - 1024.93

C 9226.25

FY2016

December 1 - May 31

<u>Loan Name</u>	<u>December</u>	<u>January</u>	<u>February</u>	<u>March</u>	<u>April</u>	<u>May</u>	<u>6-mo Total</u>
Interest Income	198.23	198.27	207.37	333.13	325.22	337.93	1,600.15
Custard Cup	1,066.66	1,066.66	1,066.66	1,066.66	1,066.66	1,066.66	6,399.96
Can Man	360.00	0.00	2,422.39				2,782.39
Law Offices	579.05	579.05	579.05	579.05	579.05	579.05	3,474.30
Dearborn Café	1,024.93	1,024.93	1,024.93	1,024.93	1,024.93	1,024.93	6,149.58
Civilian Force Arms	1,613.19	1,613.19	1,613.19	1,613.19	1,613.19	1,613.19	9,679.14
<i>Monthly Total</i>	<i>4,842.06</i>	<i>4,482.10</i>	<i>6,913.59</i>	<i>4,616.96</i>	<i>4,609.05</i>	<i>4,621.76</i>	<i>30,085.52</i>

June 1 - November 30

<u>Loan Name</u>	<u>June</u>	<u>July</u>	<u>August</u>	<u>September</u>	<u>October</u>	<u>November</u>	<u>6-mo Total</u>
Interest Income	327.38						327.38
Custard Cup	1,376.44						1,376.44
Law Offices	579.05						579.05
Dearborn Café	1,024.93						1,024.93
Civilian Force Arms	1,613.19						1,613.19
<i>Monthly Total</i>	<i>4,920.99</i>	<i>0.00</i>	<i>0.00</i>	<i>0.00</i>	<i>0.00</i>	<i>0.00</i>	<i>4,920.99</i>

<u>Loan Name</u>	<u>Year End</u>
Interest Income	1,927.53
Custard Cup	7,776.40
Can Man	4,395.58
Law Offices	8,395.29
Dearborn Café	6,149.58
Civilian Force Arms	9,679.14
<i>Year End</i>	<i>35,006.51</i>

Eligible Administrative Expenses 3,500.65

(As of insert date)

Eligible Administrative Expenses: Allowable administrative costs including salaries, supplies, utilities and other expenses necessary for managing the RF portfolio and implementing the RF project shall not exceed 10 percent of the income received each calendar year. Income received includes loan repayments and interest earned on revolving funds.

Source: Illinois Department of Commerce and Economic Opportunity, CDAP RF Program



Kendall County - 2nd Quarter 2016 Update Economic Indicator Dashboard

Population	2015 Qtr 4	Previous Quarter	2010 Census	2000 Census
Total Population	121,350	121,350	114,736	54,544
Population 16 years and over	87,361	87,361	82,097	40,187
Labor Force Population	66,813	64,216	65,984	29,697

U.S. Census Bureau – American Fact Finder – <http://factfinder2.census.gov/faces/nav/jsf/pages/index.xhtml>

2012 American Community Survey; 2011 American Community Survey; 2010 Census; 2000 Census

U.S. Bureau of Labor Statistics – Local Area Unemployment Statistics – <http://bls.gov/lau/>

Business Outlook	2016 Qtr 1	Previous Quarter	Improved/ Declined	2015 Qtr 1	Improved/ Declined
Chicago Region Home Price Index	130.32	129.25	0.83%	127.74	2.02%
Chicago Business Barometer (<i>Seasonally Adjusted</i>)	53.6	55.6	-3.60%	46.3	15.77%
Chicago Business Activity Index	97.2	102	-4.71%	100	-2.80%
Consumer Price Index (Chicago-Gary-Kenosha, IL-IN-WI MSA)	227.778	226.271	0.67%	227.405	0.16%
Midwest Manufacturing Index ¹	N/A	N/A	N/A	N/A	N/A

Home Price Index – S&P – Case-Shiller Home Price Index, Standard and Poor - <http://www.standardandpoors.com/indices/sp-case-shiller-home-price-indices/en/us/?indexId=spusa-cashpidff--p-us---->

Chicago Business Barometer – ISM-Chicago – Institute for Supply Management - <https://www.ism-chicago.org/>

Chicago Business Activity Index – University of Illinois Regional Economics Application Laboratory - <http://www.real.illinois.edu/>

Consumer Price Index – Bureau of Labor & Statistics - <http://bls.gov/ro5/cpichi.htm>

1 The Chicago Fed Midwest Manufacturing Index (CFMMI) is set to undergo a process of data and methodology revision in 2014. Beginning in December 2013, the monthly release of the CFMMI will be suspended pending the release of updated benchmark data from the U.S. Census Bureau and a period of model verification. Significant



Kendall County - 2nd Quarter 2016 Update Economic Indicator Dashboard

Jobs Report	2016 Qtr 1	Previous Quarter	Improved/ Declined	2015 Qtr 1	Improved/ Declined
Total Residents in Labor Force	66,813	64,655	3.3%	64,047	4.3%
Total Labor Force Employed	62,799	61,457	2.2%	60,353	4.1%
Total Labor Force Unemployed	4,014	3,198	-94	3,694	320
Unemployment Rate	6.0%	6.0%	0.0%	5.8%	0.2%

U.S. Bureau of Labor Statistics – Local Area Unemployment Statistics – <http://bls.gov/lau/>

Area Unemployment Rates	2016 Qtr 1	Previous Quarter	Improved/ Declined	2015 Qtr 1	Improved/ Declined
Kendall	6.0%	6.0%	0.0%	5.8%	0.2%
DeKalb	6.4%	7.1%	-0.7%	5.6%	0.8%
Kane	6.9%	7.6%	-0.7%	6.1%	0.8%
Will	7.0%	7.1%	-0.1%	6.8%	0.2%
Grundy	8.3%	9.0%	-0.7%	8.1%	0.2%
LaSalle	8.3%	9.6%	-1.3%	7.3%	1.0%
Chicago-Naperville-Joliet MSA ¹	6.6%	6.6%	0.0%	6.4%	0.2%
Illinois (Seasonally Adjusted)	6.5%	6.3%	0.2%	6.0%	0.5%
United States (Seasonally Adjusted)	5.5%	4.9%	0.6%	5.5%	0.0%

U.S. Bureau of Labor Statistics – Local Area Unemployment Statistics – <http://bls.gov/lau/>

¹ The Chicago-Naperville-Joliet Metropolitan Statistical Area consists of the counties of Cook, DeKalb, DuPage, Grundy, Kane, Kendall, McHenry, and Will



Kendall County - 2nd Quarter 2016 Update Economic Indicator Dashboard

Employment by Industry	2015 Qtr 3	Previous Quarter	Improved/ Declined	2014 Qtr 3	Improved/ Declined
Agriculture, Forestry, Fishing & Hunting	N/A	N/A	N/A	N/A	N/A
Mining, Quarrying, & Oil and Gas Extraction	N/A	N/A	N/A	N/A	N/A
Construction	1,355	1,428	-73	1,270	85
Manufacturing	3,113	3,155	-42	3,196	-83
Wholesale Trade	675	689	-14	734	-59
Retail Trade	4,554	4,577	-23	4,435	119
Information	116	165	-49	160	-44
Finance & Insurance	622	634	-12	653	-31
Real Estate & Rental & Leasing	151	141	10	126	25
Professional, Scientific & Technical Services	902	937	-35	944	-42
Management of Companies & Enterprises	23	25	-2	28	-5
Administrative & Support & Waste Mgmt.	1037	979	58	866	171
Educational Services	275	281	-6	185	90
Health Care & Social Assistance	2,057	2,020	37	1,974	83
Arts, Entertainment & Recreation	353	521	-168	174	179
Accommodation & Food Services	3,423	3,351	72	3,218	205
Other Services/Unclassified	1,091	1,139	-48	1,032	59
Total Private Sector Employment*	21,890	22,231	-341	21,148	742

Illinois Department of Employment Securities – Quarterly Census of Employment & Wages –
http://www.ides.illinois.gov/LMI/Pages/Quarterly_Census_of_Employment_and_Wages.aspx

*Total Private Sector Employment includes categories not listed



Kendall County - 2nd Quarter 2016 Update Economic Indicator Dashboard

Business Units by Industry	2015 Qtr 3	Previous Quarter	Improved/ Declined	2014 Qtr 3	Improved/ Declined
Agriculture, Forestry, Fishing & Hunting	N/A	N/A	N/A	N/A	N/A
Mining, Quarrying, & Oil and Gas Extraction	N/A	N/A	N/A	N/A	N/A
Construction	387	411	-24	408	-21
Manufacturing	95	99	-4	100	-5
Wholesale Trade	101	106	-5	106	-5
Retail Trade	238	236	2	236	2
Information	17	19	-2	18	-1
Finance & Insurance	93	95	-2	92	1
Real Estate & Rental & Leasing	74	80	-6	79	-5
Professional, Scientific & Technical Services	268	283	-15	276	-8
Management of Companies & Enterprises	6	6	0	6	0
Administrative & Support & Waste Mgmt.	170	174	-4	172	-2
Educational Services	36	36	0	30	6
Health Care & Social Assistance	182	186	-4	178	4
Arts, Entertainment & Recreation	43	43	0	41	2
Accommodation & Food Services	182	180	2	175	7
Other Services/Unclassified	253	249	4	222	31
Total Private Sector Businesses*	2,296	2,359	-63	2,294	2

Illinois Department of Employment Securities – Quarterly Census of Employment & Wages –

http://www.ides.illinois.gov/LMI/Pages/Quarterly_Census_of_Employment_and_Wages.aspx

Department of Labor – Quarterly Census of Employment & Wages – <http://www.bls.gov/cew/>

*Total Private Sector Businesses includes categories not listed



Kendall County - 2nd Quarter 2016 Update Economic Indicator Dashboard

Wages by Industry	2015 Qtr 1 (\$1,000)	Previous Quarter (\$1,000)	Improved/ Declined	2014 Qtr 3 (\$1,000)	Improved/ Declined
Agriculture, Forestry, Fishing & Hunting	N/A	N/A	N/A	\$342	N/A
Mining, Quarrying, & Oil and Gas Extraction	N/A	N/A	N/A	\$251	N/A
Construction	\$20,134	\$12,895	\$7,238	\$17,508	\$2,626
Manufacturing	\$45,679	\$62,880	-\$17,201	\$43,613	\$5,238
Wholesale Trade	\$9,977	\$9,498	\$479	\$12,214	-\$892
Retail Trade	\$27,387	\$26,549	\$837	\$25,342	\$799
Information	\$674	\$690	-\$15	\$1,203	-\$177
Finance & Insurance	\$7,511	\$8,817	-\$1,306	\$6,394	\$1,201
Real Estate & Rental & Leasing	\$1,210	\$966	\$244	\$901	\$203
Professional, Scientific & Technical Services	\$11,791	\$11,055	\$736	\$10,012	\$1,191
Management of Companies & Enterprises	\$283	\$237	\$45	\$285	\$33
Administrative & Support & Waste Mgmt.	\$9,220	\$5,372	\$3,848	\$6,723	\$319
Educational Services	\$1,448	\$1,343	\$105	\$809	\$124
Health Care & Social Assistance	\$17,191	\$16,665	\$526	\$15,065	\$1,948
Arts, Entertainment & Recreation	\$1,659	\$546	\$1,113	\$1,450	-\$100
Accommodation & Food Services	\$12,354	\$10,720	\$1,634	\$9,106	\$1,509
Other Services/Unclassified	\$6,703	\$5,833	\$870	\$6,220	-\$213
Total Private Sector Wages*	\$195,394	\$199,827	-\$4,433	\$177,925	\$17,469

Illinois Department of Employment Securities – Quarterly Census of Employment & Wages – http://www.ides.illinois.gov/LMI/Pages/Quarterly_Census_of_Employment_and_Wages.aspx
 Department of Labor – Quarterly Census of Employment & Wages – <http://www.bls.gov/cew/>
 *Total Private Sector Wages includes categories not listed



Kendall County – 2nd Quarter 2016 Update Economic Indicator Dashboard

Average Annual Pay	2015	2014	Improved/ Declined
All Private Industries	\$37,180	\$36,764	\$416

Average Weekly Wage	2015 Qtr 4	Previous Quarter	Improved/ Declined	2014 Qtr 3	Improved/ Declined
All Private Industries	\$763	\$680	\$83	\$739	\$24

Illinois Department of Employment Securities – Quarterly Census of Employment & Wages – http://www.ides.illinois.gov/LMI/Pages/Quarterly_Census_of_Employment_and_Wages.aspx
 Department of Labor – Quarterly Census of Employment & Wages – <http://www.bls.gov/cew/>

Economic Development Strategic Report Card

2016 Quarter 2

Develop and Distribute Marketing Material

1. Publish Economic Indicator Dashboard
 - a. Update Economic Dashboard
 - b. Review

Strengthen and Coordinate Regional Partnerships

1. Coordinate and Co-Host KEDA Events
 - a. KEDA Meetings
 - b. Business Resource Event
 - i. Postponed until next year
 - c. Economic Forecast Breakfast
 - i. Date and location set: October 21 at Whitetail Ridge
2. Visit Municipalities Economic Development Meetings
 - a. Attend Yorkville
 - i. Did not attend
3. Strengthen Workforce Connections
 - a. Develop Work-Study Program
 - i. Currently creating an advisory committee
 - b. Target Partners
 - i. No new partners identified in Quarter 2
 - c. Meet with Workforce Development
 - i. Participated in Conference call with Kane County of Community Reinvestment on April 22.
4. Participate in Regional Economic Initiatives
 - a. Bimonthly Steering Committee Meetings
 - i. Participated on April 14
 - b. ExporTech Program
 - i. A Kendall County company, Mantis X, has been selected to participate.

Connect Businesses to Resources

1. Co-Host the Job fair
 - a. Planning
 - i. Participated in two meetings for the new Job Fair format
 - b. Hosted on June 10, 17, and 24
2. Host Business Forums
 - a. Business Resource Forum
 - i. Business Resource Forum postponed until next year for timing reasons
 - ii. Economic Forecast Breakfast to be held on October 21
3. Distribute County Resources
 - a. Market to Chambers

Economic Development Strategic Report Card

2016 Quarter 2

- i. The County Resources handout was distributed to the Chambers of Commerce in Kendall County by email.
 - b. Market to Businesses
 - i. The handout was sent to those businesses on file. In addition, companies applying for a Revolving Fund Loan were also handed a copy of the Resources.
- 4. Business Retention Contacts
 - a. Business Retention Meeting
 - i. Mr. Wilkins and Mr. Beltran met with a company looking to expand in Kendall County.
- 5. Work-Study Program
 - a. Develop program specifics
 - i. Currently the advisory committee is being formed.
 - b. Develop partner relationships
 - i. Currently exploring possible partnerships

Establish Standardized Incentives

- 1. Streamline Incentive Process
 - a. Engage Partners
 - i. Not initiated
 - b. Document processes
 - i. Not initiated
- 2. Develop Incentives to Targeted Needs
 - a. Analyze Needs
 - i. The final Industrial Market Analysis has been received
 - b. Design incentive goals
 - i. Not initiated
- 3. Create Consensus with local partners
 - a. Meet with partners to determine Incentive Goals
 - i. Not initiated

Research and Maintain Economic Data

- 1. Create and Maintain Industrial Business List
 - a. Obtain new info to update list
 - i. Companies that come in contact with Economic Development are added to the list
- 2. Update and Maintain Demographic Data
 - a. Analyze Data for Trends
 - i. Not initiated
- 3. Create and Maintain a Broker list
 - a. Develop Broker List
 - i. Staff is currently compiling a list of brokers in the area.

Economic Development Strategic Report Card

2016 Quarter 2

4. Research Economic Opportunities for South Route 47
 - a. Planning Building, and Zoning has hired an MPA intern who will work on the project.