



# COUNTY OF KENDALL, ILLINOIS ECONOMIC DEVELOPMENT COMMITTEE

**KENDALL COUNTY OFFICE BUILDING  
111 W. Fox Street; County Board Room; Yorkville  
Thursday, January 13, 2022 at 4:30p.m.  
SPECIAL MEETING AGENDA**

- 1. Call to Order**
- 2. Roll Call – Dan Koukol (Chair), Amy Cesich, Scott Gryder, Matt Kellogg, Robyn Vickers**
- 3. Approval of Agenda**
- 4. Approval of November 19, 2021 Meeting Minutes**
- 5. Committee Business**
  - *Review of American Rescue Plan Act Small Business Grant Program Applications*
- 6. Updates and Reports**
- 7. Chair’s Report**
- 8. Public Comment**
- 9. Executive Session**
- 10. Adjournment**

*If special accommodations or arrangements are needed to attend this County meeting, please contact the Administration Office at (630) 553-4171, a minimum of 24-hours prior to the meeting time*

**COUNTY OF KENDALL, ILLINOIS**  
**ECONOMIC DEVELOPMENT COMMITTEE**  
**Meeting Minutes for Friday, November 19, 2021**

**Call to Order**

The meeting was called to order by Committee Chair Dan Koukol at 8:07 a.m.

**Roll Call**

<b>Attendee</b>	<b>Status</b>	<b>Arrived</b>	<b>Left Meeting</b>
Amy Cesich	Present		
Scott Gryder	Absent		
Matt Kellogg	Absent		
Dan Koukol	Here		
Robyn Vickers	Present		

**Others Present:** Senior Planner, Matt Asselmeier, Ashley Hunt, Assistant Director Environmental Health, Jennifer Karales, Financial Analyst, County Administrator Scott Koepfel

**Approval of Agenda** – Member Cesich made a motion to approve the agenda, second by Member Vickers. **With three members present voting aye, the motion carried by a vote of 3-0.**

**Approval of October 29, 2021 Meeting Minutes** – Member Cesich made a motion to approve the October 1, 2021 meeting minutes, second by Member Vickers. **With three members present voting aye, the motion carried by a vote of 3-0.**

**Committee Business**

- *Discussion of Future Land Uses Along Route 47 in Kendall and Lisbon Townships* – Matt Asselmeier provided information on the City of Morris Engineer’s location for water and sewer services and their plans to extend municipal services into Kendall County. The information stated that the water main currently extends to Minooka Road as shown on the map, and the sanitary sewer line has been recently extended to Airport Road to service the Proctor and Gamble facility. The City of Morris master plan for water and sewer has utilities being extended to the Kendall/Grundy County line. The City of Morris stated that if the right user desired to locate to Kendall County and it made financial sense to extend services, then the City would not be adverse to do so.

Mr. Asselmeier asked if the County planned to make the whole corridor as Mixed Use Business, or leave the zoning up to the municipalities. Mr. Asselmeier stated that it made sense to want some kind of coordination with the municipalities for water and sewer services.

Discussion on Route 47 access to Interstate 80 for businesses; and on the City of Morris’ discussions of expanding the airport with additional deliveries and semi-transport.

Member Cesich made a motion to forward with the Economic Development Committees positive recommendation, an amendment to the Future Land Uses zoning map along Route 47 in Kendall and Lisbon Townships to the January 2022 Committee of the Whole meeting, second by Member Vickers. **With three members present voting aye, the motion carried by a 3-0 vote.**

*Discussion of American Rescue Plan Act Small Business Grant Program* – Mr. Koepfel reported that round 1 of the non-profit grant program wrapped up at the November 16, 2021 Board meeting. Jennifer Karales is processing the final 4 grants and is reaching out to the organizations. A total of \$440,878.65 was granted to non-profits that serve Kendall County residents.

Discussion on the Small Business Grant Program. **There was consensus that the committee would like to review the program at their December meeting, and then present the program to the County Board for final approval on January 4, 2022.** If approved by the County Board, the program would launch on January 5, 2022.

- *Discussion of Pre-Application for Bite & Sauce* – Ashley Hunt, Assistant Director Environmental Health, explained the separate permits available:

**Temporary Food Event (TFE) Permit**

1. Used for preparing and serving food at a limited number of temporary or special events each year
2. Valid for a single event lasting up to fourteen days

**Mobile Food Vending Unit (MFVU) Permit**

1. Valid for a period of one-year, April 1<sup>st</sup> through March 31<sup>st</sup>
2. Corresponding fee and level of health department inspection based on the type of food and methods of food preparation involved

**Risk Type I:** Menu is restricted to commercially prepared and prepackaged frozen potentially hazardous foods. No food preparation involved. No sinks required. Example menu items: Ice Cream, frozen treats, frozen meats

**Risk Type II:** Menu is restricted to the limited preparation of non-potentially hazardous foods. An NSF approved integral handsink is required. Example menu items: Italian Ice, beverages, kettle corn, roasted corn, shaved ice, snow cones

**Risk Type III:** Menu is restricted to the limited preparation of potentially hazardous food products. No cooling and/or reheating of food products is allowed. An NSF approved integral handsink is required on the cart, as well as approved mechanical refrigeration and a three compartment sink. Example menu items: hot dogs

**OR**

Menu may consist of hot food items that are prepared, individually packaged, and labeled\* in a health department approved commissary and are hot held (or cold held) on the unit. No food handling is allowed except for the adding of commercially-prepared or departmental-approved condiments. No cooling and/or heating of cooked food products is allowed. As all of the food products are pre-packaged, no hand washing sinks or three-compartment sinks are required. Example menu items: sandwiches, hamburgers, burritos, tacos, salads, jello, meatless pizza slices.

Every food pre-packaged in advance of retail sale must bear the following information in English on its label:

1. The common and/or usual name of the product
2. The name, address and zip code of the manufacturer, processor, packer, preparer or distributor
3. The net contents of the package
4. A list of ingredients in the order of their predominance by weight with ingredients shown by their common or usual name
5. A list of any artificial flavor or preservative used

Ms. Hunt stated that there are two-steps involved in the Kendall County Permit Process, the Application and the Inspection process. Before applying, it is highly recommended that all prospective MFVU owners submit equipment specification sheets to the Health Department for review by a Sanitarian prior to purchasing the equipment, to ensure that it will meet code requirements. The equipment review can minimize, through proper design of a MFVU, the potential for operational violations that are commonly cited during routine health inspections.

Ms. Hunt went on to review the Kendall County Health Department Mobile Food Vending guidelines with the committee.

**Updates and Reports** – Scott Koepfel reported that the City of Yorkville has been discussing the addition of a Band Shell, in the square behind The Law Office and Rowdy’s for special events such as the Holiday Festival and Parade being held on November 19 & 20 this year.

Mr. Koepfel also reported that Oswego is developing a gigantic rental property at the intersection of Douglas and Wolf Roads.

**Tax Abatement:** Mr. Koepfel presented a draft 2021 Application for Tax Abatement, a draft Agreement for Abatement of Real Property Taxes, and a Property Tax Abatement Evaluation (Scoring) Guide for review by the committee. Koepfel stated that it would be beneficial to him and the county as they are in discussions with potential developers desiring to build in Kendall County.

**There was consensus that the committee would review the documents and have further**

**discussion regarding Tax Abatement policy, procedure, application and evaluation in December or January, and then forward the item to the Committee of the Whole or County Board for final discussion and approval.**

**Chairs Report** – Chair Koukol updated the committee on the Eldamain Road /Route 47 Project.

**Public Comment** – None

**Executive Session** – Not needed

**Adjournment** - Member Cesich made a motion to adjourn, second by Member Vickers.

There being no objection, the Economic Development Committee meeting was adjourned at 9:20 a.m. **With three members present voting aye, the motion carried by a vote of 3-0.**

Respectfully submitted,

Valarie McClain Administrative Assistant and  
Recording Secretary

**Business: Pilot Services Inc**

Contact  
Kimberly Warren  
1221 Farmington Lakes Dr., n/a  
Oswego, Illinois, 60543  
630-554-7413  
Open Date: 4/9/2013

Application Date:  
Created: 1/5/2022  
Last Submitted: 1/11/2022

Classified as an essential business? Yes  
Locations outside the County? No

Industry: Telecom

Our website: <http://pilotservicesinc.com>

Our business's purpose is To provide our customers throughout the country with on-site technical support, network design and on-going managed services. and we provide We supply on site techs to do network installation, low voltage cabling and project management.

	Employees prior to March 21, 2020	I did not furlough any employees.	Employees as of application date	I do not employ any 1099 contract employees.
Full-time	15		14	
Part-time	1		1	
Total	16		15	

My business did not cease to operate at any point during the pandemic.

	Hours prior to March 21, 2020	Hours as of application date
Monday	7am-7pm	7am-6pm
Tuesday	7am-7pm	7am-6pm
Wednesday	7am-7pm	7am-6pm
Thursday	7am-7pm	7am-6pm
Friday	7am-7pm	7am-6pm
Saturday	7am-3pm	
Sunday		

My business has received the following: Paycheck Protection Program: 441944.51,Other, please specify:: Village of Oswego Grant-\$9000 and my business is not receiving funds for COVID Relief from another county, municipality, or other local government as of March 21, 2020.

We did change how we did business during the pandemic: We had to work remotely. We also had to find a few new products and services to sell.

**Business's experience during the Covid Pandemic:**

We had to equip our employees to work from home and utilize new technology in order to collaborate. We reduced our hours of operation. We negotiated lower rent. We temporarily reduced pay. A significant amount of our revenue is tied to the Senior Housing market. Many of those projects were put on hold. When things opened back up, we had to ensure that our contractors were vaccinated and had proper PPE. Our revenues were down 50%.

**Grant Request**

	Revenue	25% of Revenue
2019	\$ 4,092,761.92	\$ 1,023,190.48
2020	\$ 2,223,683.72	
Difference	\$ 1,869,078.20	

The amount for a grant will be equal to the Difference in Revenue, capped at 25% of 2019 Revenue, up to a maximum of \$25,000.  
This application is eligible for \$25,000.

Total Grant Request: \$ 25,000.00

**Requested Funds**

	Requested Funds	Explain Use of Funds
Payroll	\$ 25,000.00	Our intent for these funds will be to retain current employees.
Benefits	\$ -	N/A
Mortgage/Rent	\$ -	N/A
Utilities	\$ -	N/A
Social Distancing	\$ -	N/A
Enhanced Cleaning Efforts	\$ -	N/A
Barriers or Partitions	\$ -	N/A
COVID-19 Vaccination	\$ -	N/A
COVID-19 Testing	\$ -	N/A
Physical Plant Changes	\$ -	N/A
Contact Tracing Programs	\$ -	N/A
Technical Assistance	\$ -	N/A
Counseling	\$ -	N/A
Other	\$ -	N/A

**Further detail on how funds will be used:**

Pilot would use these funds toward retaining employees during this continued period of revenue loss and on-going COVID shut-downs at Senior Living facilities.

**Business: Auto & Truck Pro Shop**

Contact

Algirdas Pauras  
 125 Kirkland Cr., Unit E & F  
 Oswego, Illinois, 60543  
 630-499-9951  
 Open Date: 1/19/2011

Classified as an essential business? Yes  
 Locations outside the County? No  
 Industry: Service

Application Date:  
 Created: 1/5/2022  
 Last Submitted: 1/5/2022

Our website: <https://www.dreamconceptpro.com/>

Our business's purpose is Our purpose is to help people to fix their broken vehicles or trucks with our over 25 years of knowledge and experience while keeping affordable and unbeatable prices. and we provide Automotive repairs and mechanical work as well as truck repair and mechanical work.

	Employees prior to March 21, 2020	Did you furlough any employees during the pandemic?	Employees as of application date		Number of 1099 contract employees	
Full-time	3	1	3	2019	1	\$ 600.00
Part-time	0	0	0	2020	1	\$ 600.00
Total	3	1	3	Total		

My business did cease to operate during the following dates: 3/3/2021 to 17/3/2021 because one of the workers got covid and 5/4/2021 to 4/19/2021 because another worker got sick with covid and 10/13/2021 to 10/27/2021 because our third employee got sick with covid

	Hours prior to March 21, 2020	Hours as of application date
Monday	8-5	8-5
Tuesday	8-5	8-5
Wednesday	8-5	8-5
Thursday	8-5	8-5
Friday	8-5	8-5
Saturday	9-4	-
Sunday	-	-

My business has not received any other grants for federal or state relief and my business is not receiving funds for COVID Relief from another county, municipality, or other local government as of March 21, 2020.

We did change how we did business during the pandemic: We needed to be more cautions about handling customers coming in to the office and dropping in the cars or trucks for service, also, had to leave the vehicles germ-free and sanitized. We had to stay at home to work with insurance companies while they couldn't come in and work in person. A lot of waiting was happening for insurance people to get assigned because of workers shortage, that means less income at slower paste.

**Business's experience during the Covid Pandemic:**

Since its a family owned business, we had to work closer together as a family like never before. If someone gets sick, someone has to do double for that person, also, a lot of work was done at home by computer and phone, dealing with insurance companies, clients, ordering parts, ordering paints. Main technicians were extra careful not to get sick, unfortunately, that was unpredictable when will it happen. When it did happen, we had to close down for couple weeks every time to make sure everyone is feeling safe and healthy , but we staid positive and got through it all those times and we happy we're still here :)



**Grant Request**

	Revenue	25% of Revenue
2019	\$ 183,811.00	\$ 45,952.75
2020	\$ 114,172.00	
Difference	\$ 69,639.00	

The amount for a grant will be equal to the Difference in Revenue, capped at 25% of 2019 Revenue, up to a maximum of \$25,000.  
This application is eligible for \$25,000.

Total Grant Request: \$ 25,000.00

**Requested Funds**

		Explain Use of Funds
Payroll	\$ 10,000.00	This money would be paid to the employees, they get 600 a week, this would put us safe
Benefits	\$ -	N/A
Mortgage/Rent	\$ 11,000.00	Our rent is going up in March, it used to be 2272, will be 3400, it would help a lot
Utilities	\$ 4,000.00	utilities such as electrical, gas and water.
Social Distancing	\$ -	N/A
Enhanced Cleaning Efforts	\$ -	N/A
Barriers or Partitions	\$ -	N/A
COVID-19 Vaccination	\$ -	N/A
COVID-19 Testing	\$ -	N/A
Physical Plant Changes	\$ -	N/A
Contact Tracing Programs	\$ -	N/A
Technical Assistance	\$ -	N/A
Counseling	\$ -	N/A
Other	\$ -	N/A

**Further detail on how funds will be used:**

We would just need this money for rent and payroll.. It's been rough last year, so this money would put a secure blanket to our minds.

**Business: Direct Sign Systems**

Contact

Carolyn DeNapoli  
129 Commercial Drive Unit 6  
Yorkville, Illinois, 60560  
630-553-7446  
Open Date: 4/6/2002

Classified as an essential business? Yes  
Locations outside the County? No  
Industry: Signage

Application Date:  
Created: 1/5/2022  
Last Submitted: 1/5/2022

Our website: <http://www.directsign.net> and our social media: None

Our business's purpose is We provide interior ADA signage and wayfinding for businesses, schools and hospitals and contractors. We include design and installation services as well. Current customers include but not limited to the Oswego School District as well as Plainfield School District and Joliet School District along with Edward-Elmhurst Health and Marianjoy Rehabilitation Hospital. and we provide We sell interior and nonelectrical exterior signage. We provide design, wayfinding and installation services.

	Employees prior to March 21, 2020	I did not furlough any employees.	Employees as of application date	I do not employ any 1099 contract employees.
Full-time	3		3	
Part-time	0		0	
Total	3		3	

My business did not cease to operate at any point during the pandemic.

	Hours prior to March 21, 2020	Hours as of application date
Monday	9-5	9-5
Tuesday	9-5	9-5
Wednesday	9-5	9-5
Thursday	9-5	9-5
Friday	9-5	9-5
Saturday		
Sunday		

My business has received the following: Paycheck Protection Program: \$38,340 1st Draw and \$38,340 2nd Draw, Other, please specify: \$10,000.00 City of Yorkville Grant and my business is not receiving funds for COVID Relief from another county, municipality, or other local government as of March 21, 2020.

We did not change how we did business during the pandemic.

**Business's experience during the Covid Pandemic:**

Our customer base is schools and hospitals which were both greatly impacted due to Covid-19. The hospitals were so overwhelmed that all the new construction projects involving signage were put on hold and still are. The schools were closed and when they opened, they needed to spend money on new HVAC systems and other mitigation procedures. The work we do for them was also put on hold. We continued with any urgent needs of the hospitals and any work currently under contract with the construction companies since they continued working as essential business. However, that was not nearly enough to keep us going. Without the PPP loans we would have closed. Since we are only 3 people and each have our own areas of expertise, I could not do without any one of us and continue operating so I have used the PPP money and Grant money to keep my employees paid and have used my personal savings to keep the cash flow going as needed. Both 2020 and 2021 have shown significant loss of revenue. Total sales went down 45% from 2019 to 2020 and then decreased another 23% from 2020 to 2021. If things do not improve in 2022, this will be my last year after over 20 years in business. The business was started in Joliet in 1998 and moved to Oswego in 2002. Then I moved it to its current location in Yorkville in 2012.

**Grant Request**

	Revenue	25% of Revenue
2019	\$ 701,396.00	\$ 175,349.00
2020	\$ 387,567.00	
Difference	\$ 313,829.00	

The amount for a grant will be equal to the Difference in Revenue, capped at 25% of 2019 Revenue, up to a maximum of \$25,000.  
This application is eligible for \$25,000.

Total Grant Request: \$ 25,000.00

Requested Funds		Explain Use of Funds
Payroll	\$ 25,000.00	N/A
Benefits	\$ -	N/A
Mortgage/Rent	\$ -	N/A
Utilities	\$ -	N/A
Social Distancing	\$ -	N/A
Enhanced Cleaning Efforts	\$ -	N/A
Barriers or Partitions	\$ -	N/A
COVID-19 Vaccination	\$ -	N/A
COVID-19 Testing	\$ -	N/A
Physical Plant Changes	\$ -	N/A
Contact Tracing Programs	\$ -	N/A
Technical Assistance	\$ -	N/A
Counseling	\$ -	N/A
Other	\$ -	N/A

**Further detail on how funds will be used:**

I am just looking to keep my employees paid long enough for schools and hospitals to get back to some semblance of normal without going broke in the process. I do have faith that this year things will improve. I just need to hold us together long enough for it to happen. I think once the schools have finished with the mitigation procedures, they will go back to the projects that they put on hold when all this happened and they should be getting enough funding from the state to make it happen. Also, I think Edward-Elmhurst Health and Marianjoy should be able to start resuming some of the projects we started before the pandemic once this Omicron wave has subsided. I hate to lose the business that I have worked so hard at for close to 25 years now. I just want a fighting chance to keep it going.

**Business: ANK Hospitality LLC of Illinois**

Contact

Lalit Patel  
1050 Douglas Road  
Oswego, Illinois, 60543  
630-554-9090  
Open Date: 12/27/2012

Classified as an essential business? Yes  
Locations outside the County? No  
Industry: Hospitality

Application Date:  
Created: 1/5/2022  
Last Submitted: 1/6/2022

Our website: <https://www.wyndhamhotels.com/hotels/oswego>

Our business's purpose is We provide overnight stay to guests and corporate clients. We offer pool party, birthday party, holiday gatherings for local communities. We have two conference rooms for events. and we provide We offer overnight stay to guests and corporate clients. We offer a lot of amenities to guests. e.g. breakfast, exercise room, business center etc.

	Employees prior to March 21, 2020	I did not furlough any employees.	Employees as of application date	I do not employ any 1099 contract employees.
Full-time	4		1	
Part-time	9		7	
Total	13		8	

My business did not cease to operate at any point during the pandemic.

	Hours prior to March 21, 2020	Hours as of application date
Monday	24 hours	24 hours
Tuesday	24 hours	24 hours
Wednesday	24 hours	24 hours
Thursday	24 hours	24 hours
Friday	24 hours	24 hours
Saturday	24 hours	24 hours
Sunday	24 hours	24 hours

My business has received the following: Paycheck Protection Program: \$122,000,IL Small Business Assistance: \$120,000 B2B Grant and my business is not receiving funds for COVID Relief from another county, municipality, or other local government as of March 21, 2020.

We did change how we did business during the pandemic: We had to follow new guidelines from the Wyndham corporate office and CDC. We required deep cleaning schedule which involved a lot of staff time. We also offer free cancellation of reservations. Guest were refunded all deposits. We also had new policy for all employees to wear masks and keep public are disinfected.

**Business's experience during the Covid Pandemic:**

Hospitality business was one of the hardest hit business. Our 2020 year business revenue was almost reduced by 50% to pre pandemic years. We cancelled every single wedding blocks from April 2020 through October 2020. We still kept our staff busy with the deep cleaning projects. We had a lot of cancelled reservations. Many big events were cancelled in surrounding communities. We were NOT a recipient of the BIG (Business Interruption Grant) from State of Illinois. Every single hotel in Yorkville and Oswego were awarded BIG grant except us. I hope that Kendall county considers our business for this grant.

**Grant Request**

	Revenue	25% of Revenue
2019	\$ 1,516,358.00	\$ 379,089.50
2020	\$ 798,598.00	
Difference	\$ 717,760.00	

The amount for a grant will be equal to the Difference in Revenue, capped at 25% of 2019 Revenue, up to a maximum of \$25,000.  
This application is eligible for \$25,000.

Total Grant Request: \$ 25,000.00

Requested Funds		Explain Use of Funds
Payroll	\$ 12,000.00	Hire more staff for management position
Benefits	\$ -	N/A
Mortgage/Rent	\$ 8,000.00	Use to pay mortgage during slower months for business
Utilities	\$ 5,000.00	Use for the higher gas and electric bills in colder months
Social Distancing	\$ -	N/A
Enhanced Cleaning Efforts	\$ -	N/A
Barriers or Partitions	\$ -	N/A
COVID-19 Vaccination	\$ -	N/A
COVID-19 Testing	\$ -	N/A
Physical Plant Changes	\$ -	N/A
Contact Tracing Programs	\$ -	N/A
Technical Assistance	\$ -	N/A
Counseling	\$ -	N/A
Other	\$ -	N/A

**Further detail on how funds will be used:**

We would like to reward staff for working longer hours in addition to overtime. We have significant staff shortage. We will also continue to follow CDC guidelines to disinfect the areas. We will also use funds to pay higher electric and gas bills during colder months. We are expecting low occupancy again due to new variants.

**Business: silver dollar restaurant**

Contact  
shkendije iljazi  
102 stagecoach trail  
yorkville, Illinois, 60560  
630-553-1835  
Open Date: 1/17/2006

Classified as an essential business? No  
Locations outside the County? Yes  
Industry: restaurant

Application Date:  
Created: 1/5/2022  
Last Submitted: 1/6/2022

Our business's purpose is serve home cooked meals to customers and we provide food and drinks

	Employees prior to March 21, 2020	I did not furlough any employees.	Employees as of application date	I do not employ any 1099 contract employees.
Full-time	10		10	
Part-time	0		0	
Total	10		10	

My business did cease to operate during the following dates: 3/21/2020 to 6/1/2020 because governor mandate

	Hours prior to March 21, 2020	Hours as of application date
Monday	6am-3pm	6am-3pm
Tuesday	6am-3pm	6am-3pm
Wednesday	6am-3pm	6am-3pm
Thursday	6am-3pm	6am-3pm
Friday	6am-3pm	6am-3pm
Saturday	6am-3pm	6am-3pm
Sunday	6am-3pm	6am-3pm

My business has received the following: Paycheck Protection Program: 39732 and my business is not receiving funds for COVID Relief from another county, municipality, or other local government as of March 21, 2020.

We did change how we did business during the pandemic: we had to shut down for indoor service numerous times go to a strictly togo model then had to go 25 and then 50 percent capacity.

**Business's experience during the Covid Pandemic:**

due to shutting sown and having limited capacity we lost almost 59 percent revenues

**Grant Request**

	Revenue	25% of Revenue
2019	\$ 443,457.00	\$ 110,864.25
2020	\$ 236,354.00	
Difference	\$ 207,103.00	

The amount for a grant will be equal to the Difference in Revenue, capped at 25% of 2019 Revenue, up to a maximum of \$25,000.  
This application is eligible for \$25,000.

Total Grant Request: \$ 25,000.00

**Requested Funds**

		Explain Use of Funds
Payroll	\$ 10,000.00	Pay employees
Benefits	\$ -	N/A
Mortgage/Rent	\$ 13,000.00	Rent to be Paid for business located at 102 east stagecoach trail Yorkville il 60560
Utilities	\$ 2,000.00	To pay comed and Nicor
Social Distancing	\$ -	N/A
Enhanced Cleaning Efforts	\$ -	N/A
Barriers or Partitions	\$ -	N/A
COVID-19 Vaccination	\$ -	N/A
COVID-19 Testing	\$ -	N/A
Physical Plant Changes	\$ -	N/A
Contact Tracing Programs	\$ -	N/A
Technical Assistance	\$ -	N/A
Counseling	\$ -	N/A
Other	\$ -	N/A

**Further detail on how funds will be used:**

we will use the funds to make sure we can continue to make payroll and pay our rent because the ongoing covid pandemic and especially with the rise of omicron variant business is already starting to slow again

**Business: Sterchi Chiropractic, S.C.**

Contact

Dr. Jason E. Sterchi

54 W. Countryside Pkwy. , Ste. D

Yorkville, Illinois, 60560

630-553-8393

Open Date: 8/25/2008

Classified as an essential business? Yes

Locations outside the County? No

Industry: Healthcare (Chiropractic)

Application Date:

Created: 1/5/2022

Last Submitted: 1/6/2022

Our business's purpose is Providing the Kendall Country area residents w/ Chiropractic, Physical Therapy, and Health/Wellness services since 2008. We employ 10 people. and we provide Chiropractic, physical therapy, massage therapy, weight loss, and fitness.

	Employees prior to March 21, 2020	I did not furlough any employees.	Employees as of application date	I do not employ any 1099 contract employees.
Full-time	1		1	
Part-time	8		9	
Total	9		10	

My business did not cease to operate at any point during the pandemic.

	Hours prior to March 21, 2020	Hours as of application date
Monday	8am - 12pm, 2-7pm	2-7pm
Tuesday	closed	closed
Wednesday	8am - 12pm, 2-7pm	9a-12pm, 2-7pm
Thursday	2-7pm	2-7pm
Friday	9a - 5pm	9a-5pm
Saturday	9a - 12pm	9a - 12pm
Sunday	closed	closed

My business has received the following: Paycheck Protection Program: 103,104.00,Other, please specify:: received 15K from Yorkville Covid-19 Grant in Jan2021. Have also received Provider Relief Funds (PRF) for healthcare clinics totaling 69,404.90 from 2020 and 2021. and my business is not receiving funds for COVID Relief from another county, municipality, or other local government as of March 21, 2020.

We did change how we did business during the pandemic: Having a business in healthcare, Covid-19 has significant impacted the cost of doing business. Costs for cleaning and sanitizing supplies, expanded payroll to cover the cost of having to see less patients in one time (due to social distancing guidelines), and the ongoing cost of PPE and equipment for staff have been a constant and ongoing drain to finances.

**Business's experience during the Covid Pandemic:**

As an essential business, we have been open throughout the pandemic, offering physical medicine to area residents. In the beginning, we often be the place people will go when hurt rather than the ER/Urgent Care due to the pandemic. We were down almost 60% for most of the 2nd quarter of 2020. Since that time, we have slowly been ramping up our operations back to pre-pandemic levels, but the ongoing cost of payroll, cleaning/sanitizing products, and PPE are an additional significant cost of doing business.



**Grant Request**

	Revenue	25% of Revenue
2019	\$ 656,769.00	\$ 164,192.25
2020	\$ 568,214.00	
Difference	\$ 88,555.00	

The amount for a grant will be equal to the Difference in Revenue, capped at 25% of 2019 Revenue, up to a maximum of \$25,000.  
This application is eligible for \$25,000.

Total Grant Request: \$ 25,000.00

Requested Funds		Explain Use of Funds
Payroll	\$ 25,000.00	To pay current staff
Benefits	\$ -	N/A
Mortgage/Rent	\$ -	N/A
Utilities	\$ -	N/A
Social Distancing	\$ -	N/A
Enhanced Cleaning Efforts	\$ -	N/A
Barriers or Partitions	\$ -	N/A
COVID-19 Vaccination	\$ -	N/A
COVID-19 Testing	\$ -	N/A
Physical Plant Changes	\$ -	N/A
Contact Tracing Programs	\$ -	N/A
Technical Assistance	\$ -	N/A
Counseling	\$ -	N/A
Other	\$ -	N/A

**Further detail on how funds will be used:**

Funds will be used to help w/ payroll cost

**Business: All American Male Inc**

Contact  
Greg Kaleel  
27 Main St  
OSWEGO, Illinois, 60543  
630-554-8661  
Open Date: 1/1/1988

Classified as an essential business? No  
Locations outside the County? No  
Industry: Retail Sales

Application Date:  
Created: 1/5/2022  
Last Submitted: 1/6/2022

Our business's purpose is Retail sales of womens sportswear and dresses for profit and we provide Retail sales of women clothing

	Employees prior to March 21, 2020	I did not furlough any employees.	Employees as of application date	I do not employ any 1099 contract employees.
Full-time	2		3	
Part-time	11		10	
Total	13		13	

My business did cease to operate during the following dates: 3/21/2020 to 29/5/2020 because Illinois mandate and 1/6/2020 to 3/6/2020 because civil unrest

	Hours prior to March 21, 2020	Hours as of application date
Monday	9-6	9-6
Tuesday	9-6	9-6
Wednesday	9-6	9-6
Thursday	9-6	9-6
Friday	9-6	9-6
Saturday	9-5	9-5
Sunday	11-5	11-5

My business has received the following: Paycheck Protection Program: 165,500 and my business is not receiving funds for COVID Relief from another county, municipality, or other local government as of March 21, 2020.

We did change how we did business during the pandemic: mask wearing, extra cleaning, social distancing, shut down dressing rooms, hand sanitizer

**Business's experience during the Covid Pandemic:**

High Schools cancelled all prom and homecoming dances in 2020 and we had inventory to provide dresses as of our 2019 numbers when prom and homecomings were on. Customers stayed home due to the pandemic which affected us in a very negative way.

**Grant Request**

	Revenue	25% of Revenue
2019	\$ 2,025,675.00	\$ 506,418.75
2020	\$ 1,498,754.00	
Difference	\$ 526,921.00	

The amount for a grant will be equal to the Difference in Revenue, capped at 25% of 2019 Revenue, up to a maximum of \$25,000.  
This application is eligible for \$25,000.

Total Grant Request: \$ 25,000.00

**Requested Funds**

		Explain Use of Funds
Payroll	\$ 25,000.00	Keep valued employees
Benefits	\$ -	N/A
Mortgage/Rent	\$ -	N/A
Utilities	\$ -	N/A
Social Distancing	\$ -	N/A
Enhanced Cleaning Efforts	\$ -	N/A
Barriers or Partitions	\$ -	N/A
COVID-19 Vaccination	\$ -	N/A
COVID-19 Testing	\$ -	N/A
Physical Plant Changes	\$ -	N/A
Contact Tracing Programs	\$ -	N/A
Technical Assistance	\$ -	N/A
Counseling	\$ -	N/A
Other	\$ -	N/A

**Further detail on how funds will be used:**

Payroll to keep employees due to lost commissions because of covid shutdown and slowdown due to proms and homecomings being cancelled in 2020

**Business: Schoppe Design Associates, Inc.**

Contact  
Michael Schoppe  
126 S. Main Street  
Oswego, Illinois, 60543  
630-551-3355  
Open Date: 1/10/2003

Classified as an essential business? No  
Locations outside the County? No  
Industry: Land Planning

Application Date:  
Created: 1/6/2022  
Last Submitted: 1/6/2022

Our business's purpose is Schoppe Design Associates provides land planning, landscape design and consulting for private and public entities and we provide Land planning, landscape design and consulting

	Employees prior to March 21, 2020	I did not furlough any employees.	Employees as of application date	I do not employ any 1099 contract employees.
Full-time	4		4	
Part-time	0		0	
Total	4		4	

My business did not cease to operate at any point during the pandemic.

	Hours prior to March 21, 2020	Hours as of application date
Monday	8-5	8-5
Tuesday	8-5	8-5
Wednesday	8-5	8-5
Thursday	8-5	8-5
Friday	8-5	8-5
Saturday		
Sunday		

My business has received the following: Paycheck Protection Program: \$135100,Other, please specify:: \$1000 - Oswego Grant and my business is not receiving funds for COVID Relief from another county, municipality, or other local government as of March 21, 2020.

We did change how we did business during the pandemic: Initially we worked from home. We had to adapt to remote meetings and we saw a decrease in new jobs.

**Business's experience during the Covid Pandemic:**

We had less client contact due to the slowdown in the economy and many clients paused their projects which created less work for our business.

**Grant Request**

	Revenue	25% of Revenue
2019	\$ 485,114.00	\$ 121,278.50
2020	\$ 335,850.00	
Difference	\$ 149,264.00	

The amount for a grant will be equal to the Difference in Revenue, capped at 25% of 2019 Revenue, up to a maximum of \$25,000.  
This application is eligible for \$25,000.

Total Grant Request: \$ 25,000.00

**Requested Funds**

**Explain Use of Funds**

Payroll	\$ 25,000.00	N/A
Benefits	\$ -	N/A
Mortgage/Rent	\$ -	N/A
Utilities	\$ -	N/A
Social Distancing	\$ -	N/A
Enhanced Cleaning Efforts	\$ -	N/A
Barriers or Partitions	\$ -	N/A
COVID-19 Vaccination	\$ -	N/A
COVID-19 Testing	\$ -	N/A
Physical Plant Changes	\$ -	N/A
Contact Tracing Programs	\$ -	N/A
Technical Assistance	\$ -	N/A
Counseling	\$ -	N/A
Other	\$ -	N/A

**Further detail on how funds will be used:**

Funds will be used for payroll.

**Business: Quick Signs, Inc.**

Contact  
Gordon Nielsen  
424 Treasure Drive  
Oswego, Illinois, 60543  
630-554-7370  
Open Date: 1/4/2004

Classified as an essential business? Yes  
Locations outside the County? No  
Industry: Manufacturing

Application Date:  
Created: 1/5/2022  
Last Submitted: 1/7/2022

Our business's purpose is We provide digital printing and signage for all industries. and we provide Large format printing, Indoor and outdoor signage, point of purchase signage, wayfinding signage.

	Employees prior to March 21, 2020	I did not furlough any employees.	Employees as of application date	Number of 1099 contract employees
Full-time	2		2	2019 3 \$ 46,000.00
Part-time	1		1	2020 3 \$ 46,000.00
Total	3		3	Total

My business did not cease to operate at any point during the pandemic.

	Hours prior to March 21, 2020	Hours as of application date
Monday	9-5	9-5
Tuesday	9-5	9-5
Wednesday	9-5	9-5
Thursday	9-5	9-5
Friday	9-5	9-5
Saturday	Closed	Closed
Sunday	Closed	Closed

My business has received the following: Paycheck Protection Program: 5000,Other, please specify:: Village of Oswego \$5000 and my business is not receiving funds for COVID Relief from another county, municipality, or other local government as of March 21, 2020.

We did change how we did business during the pandemic: No more in person sales. Closed front office and showroom.

**Business's experience during the Covid Pandemic:**

We did work for multiple marketing companies that put together trade shows and sporting events, so when the pandemic shut everything down we lost 30% of our business right from the start. Over the last 2 years multiple other businesses closed taking leaving no need for signage.

**Grant Request**

	Revenue	25% of Revenue
2019	\$ 578,394.00	\$ 144,598.50
2020	\$ 389,501.00	
Difference	\$ 188,893.00	

The amount for a grant will be equal to the Difference in Revenue, capped at 25% of 2019 Revenue, up to a maximum of \$25,000.  
This application is eligible for \$25,000.

Total Grant Request: \$ 23,500.00

Requested Funds		Explain Use of Funds
Payroll	\$ 12,000.00	Part time help for cleaning
Benefits	\$ 5,000.00	401K, IRA, personal phone and vehicle allowance
Mortgage/Rent	\$ -	N/A
Utilities	\$ -	N/A
Social Distancing	\$ -	N/A
Enhanced Cleaning Efforts	\$ 5,000.00	New air scrubbers for shop with charcoal filters to clean air
Barriers or Partitions	\$ 1,500.00	Put up new barrier to keep customers from receptionist
COVID-19 Vaccination	\$ -	N/A
COVID-19 Testing	\$ -	N/A
Physical Plant Changes	\$ -	N/A
Contact Tracing Programs	\$ -	N/A
Technical Assistance	\$ -	N/A
Counseling	\$ -	N/A
Other	\$ -	N/A

**Further detail on how funds will be used:**

Build a new barrier to separate the receptionist from walk in customers. Secondly, give our employees a safer work environment by adding air scrubbers in the shop area to clean the air of viruses, chemicals and bacteria. Lastly, hire a part time employee to help with cleaning and various other duties so the other employees can concentrate on finding new customers for the ones we lost over the last 2 years.